

## BRITANNIA INDUSTRIES LIMITED

Regd. Office: 5/1 A Hungerford Street, Kolkata - 700 017

Audited financial results

PART	T						(Rs. in Crores)			
State	Statement of Standalone Audited Results for the quarter and six months ended 30 September 2012									
		THR	EE MONTHS EN	DED	SIX MONT	HS ENDED	YEAR ENDED			
S.No.	PARTICULARS	30.09.2012	30.09.2011	30.06.2012	30.09.2012	30.09.2011	31.03.2012			
		(Audited)	(Audited)	(Audited)	(Audited)	(Audited)	(Audited)			
1.	Income from operations									
(a)	Net sales	1,402.80	1,290.48	1,221.62	2,624.42	2,393.45	4,947.04			
	(Net of excise duty)									
(b)	Other operating income	13.80	5.16	7.27	21.07	9.76	27.15			
	Total income from operations (net)	1,416.60	1,295.64	1,228.89	2,645.49	2,403.21	4,974.19			
	Expenses									
	Cost of materials consumed	775.36	720.68	640.87	1,416.23	1,341.18	2,655.01			
	Purchases of stock-in-trade Changes in inventories of finished goods, work-in-progress	146.31	140.79 (20.63)	118.49	264.80	257.17	529.53			
(0)	and stock-in-trade	(17.43)	(20.03)	(1.89)	(19.32)	(31.83)	(4.79			
(d)	Employee benefits expense [Refer note 9]	37.21	48.09	37.69	74.90	78.54	145.87			
	Depreciation and amortisation expense	14.26	11.55	13.01	27.27	22.64	47.32			
	Conversion and other related charges	125.34	106.51	112.31	237.65	198.86	417.11			
(g)	Advertisement and sales promotion	117.80	100.77	98.67	216.47	183.04	380.95			
(h)	Other expenses	157.58	135.74	150.43	307.95	260.71	571.28			
	Total expenses	1,356.43	1,243.50	1,169.58	2,525.95	2,310.31	4,742.28			
3.	Profit / (Loss) from operations before other income, finance	60.17	52.14	59.31	119.54	92.90	231.91			
<u> </u>	costs and exceptional items (1-2)									
	Other income  Profit / Local from ordinary activities before finance costs and	12.83	9.48	10.62	23.39	35.27	58.53			
5.	Profit / (Loss) from ordinary activities before finance costs and exceptional items (3+4)	73.00	61.62	69.93	142.93	128.17	290.44			
6	Finance costs	8.79	9.70	9.46	18.25	19.00	38.07			
	Profit / (Loss) from ordinary activities after finance costs but	64.21	51.92	60.47	124.68	109.17	252.37			
	before exceptional items (5-6)									
8.	Exceptional items	-	-	-	-	-	-			
9.	Profit / (Loss) from ordinary activities before tax (7+8)	64.21	51.92	60.47	124.68	109.17	252.37			
	Tax expense	18.61	14.07	17.02	35.63	29.52	65.63			
	Net Profit / (Loss) from ordinary activities after tax (9-10)	45.60	37.85	43.45	89.05	79.65	186.74			
	Extraordinary items  Net Profit / (Loss) for the period (11-12)	45.60	37.85	43.45	89.05	79.65	186.74			
	Paid-up equity share capital (face value of Rs. 2 each) [Refer note 8]	23.91	23.89	23.89	23.91	23.89	23.89			
	Paid-up debt capital [Refer note 5]				437.07	451.94	434.50			
16.	Reserves excluding revaluation reserves as per balance sheet of						496.15			
	previous accounting year									
17.	Earnings per share before and after extraordinary items (not									
	annualised): (a) Basic (Rs.)	3.82	3.17	3.64	7.45	6.67	15.63			
	(b) Diluted (Rs.)	3.81	3.17	3.63	7.45	6.66	15.62			
18.	Debenture redemption reserve	-	-	-	-	-	-			
19.	Debt equity ratio				0.72	0.82	0.84			
	Debt service coverage ratio				7.79	6.67	7.55			
	Interest service coverage ratio				7.83	6.75	7.63			
See a	ccompanying note to the financial results									
PART	ART II Select information for the quarter and six months ended 30 September 2012									
S.No.	PARTICULARS		EE MONTHS EN			HS ENDED	YEAR ENDED			
	PARTICULARS OF SHAREHOLDING	30.09.2012	30.09.2011	30.06.2012	30.09.2012	30.09.2011	31.03.2012			
1.	Public shareholding	F 96 F7 470	F 0F 02 470	F 0F 02 470	F 0C F7 470	F 0F 02 470	F 0F 02 470			
	- Number of shares - Percentage of shareholding	5,86,57,470 49.08	5,85,82,470 49.04	5,85,82,470 49.04	5,86,57,470 49.08	5,85,82,470 49.04	5,85,82,470 49.04			
		43.00	45.04	43.04	43.00	45.04	45.04			
	Promoters and promoter group shareholding									
(a)	Pledged / encumbered Number of shares	_	_	_	_	_	_			
	Percentage of shares (as a % of the total shareholding of promoter and									
	promoter group)									
	Percentage of shares (as a % of the total share capital of the Company)	-	-	-	-	-	-			
(b)	Non encumbered									
	Number of shares	6,08,68,345	6,08,68,345	6,08,68,345	6,08,68,345	6,08,68,345	6,08,68,345			
	Percentage of shares (as a % of the total shareholding of the promoter	100.00	100.00	100.00	100.00	100.00	100.00			
	and promoter group) Percentage of shares (as a % of the total share capital of the Company)	50.92	50.96	50.96	50.92	50.96	50.96			
	referrage of shares (as a 70 of the total share capital of the company)	30.32	30.30	30.30	30.32	30.30	30.30			
S.No.	PARTICULARS		3 months ended 30 September 2012							
В.	INVESTOR COMPLAINTS									
	Pending at the beginning of the quarter					0				
	Received during the quarter					6				
	Disposed of during the quarter					6				
	maining unresolved at the end of the quarter					0				

	Standalone Statement of Assets and Liabilitie			
			(Rs. in Crores	
S.No.	PARTICULARS	As at (current half year end)	As at (previous year end)	
		30.09.2012	31.03.2012	
A.	EQUITY AND LIABILITIES			
1.	Shareholders' funds			
	(a) Share capital	23.91	23.89	
	(b) Reserves and surplus	586.62	496.15	
	Sub-total - Shareholders' funds	610.53	520.04	
2.	Non-current liabilities			
	(a) Long-term borrowings	0.49	28.15	
	(b) Deferred tax liabilities (net)	11.64	8.16	
	(c) Other long-term liabilities	20.12	19.91	
	(d) Long-term provisions	124.66	116.82	
	Sub-total - Non-current liabilities	156.91	173.04	
3.	Current liabilities			
	(a) Trade payables	425.86	336.20	
	(b) Other current liabilities	600.56	518.26	
	(c) Short-term provisions	6.75	124.80	
	Sub-total - Current liabilities	1,033.17	979.26	
	TOTAL - EQUITY AND LIABILITIES	1,800.61	1,672.34	
В.	ASSETS			
1.	Non-current assets			
	(a) Fixed assets	488.35	458.82	
	(b) Non-current investments	226.26	218.40	
	(c) Long-term loans and advances	100.86	125.02	
	(d) Other non-current assets	12.12	12.12	
	Sub-total - Non-current assets	827.59	814.36	
2.	Current assets			
	(a) Current investments	228.49	210.54	
	(b) Inventories	342.04	382.28	
	(c) Trade receivables	61.60	52.14	
	(d) Cash and bank balances	57.19	30.94	
	(e) Short-term loans and advances	283.70	182.08	
	Sub-total - Current assets	973.02	857.98	
	TOTAL - ASSETS	1,800.61	1,672.34	
		2,500.01	2,072.34	

## Notes:

- 1. The primary business segment of the Company is "Foods", comprising bakery and dairy products. As the Company operates in a single primary business segment, disclosure under Clause 41 of the listing agreement is not applicable.
- 2. The above statement has been prepared on the same accounting policies as those followed in the annual financial results for the year ended 31 March 2012.
- 3. The recognition and measurement principles as mentioned in Accounting Standard 25 'Interim Financial Reporting' prescribed under the Companies (Accounting Standards) Rules, 2006 have been adopted in the preparation of these Financial Statements.
- 4. Ratios have been computed as follows:
  - (a) Debt equity ratio = Debt / Net worth
    - $[{\sf Debt: Long-term\ borrowings + short-term\ borrowings + Current\ maturities\ of\ long\ term\ debts}]$
    - [Net worth: Equity share capital + Reserves & Surplus]
  - (b) Debt service coverage ratio = Earnings before interest and tax / (Interest expense during the period + Principal repayment during the period)
  - (c) Interest service coverage ratio = Earnings before interest and tax / Interest expense during the period
  - [Earnings before interest and tax: Profit from ordinary activities before tax + Interest expense]
- 5. Paid-up debt capital represents long-term borrowings, short-term borrowings and current maturities of long-term debts.
- 6. Security created and maintained extends to first mortgage of identified immovable property and first charge on movable assets restricted to Inventories and Plant and Equipment of an aggregate value of Rs. 693.04 crores (Sep'11: Rs. 699.01 crores) representing 1.71 times (Sep'11: 1.72 times) of outstanding debentures as at 30 September 2012.
- 7. Unaudited consolidated numbers for the six months ended 30 September 2012 are (i) Net sales: Rs. 2,890.81 crores (Sep'11: Rs. 2,613.60 crores); (ii) Net profit: Rs. 105.37 crores (Sep'11: Rs. 82.44 crores) and (iii) Earnings per share: Rs. 8.82 & Rs. 8.81 (Sep'11: Rs. 6.90 & Rs. 6.90) basic and diluted respectively.
- 8. During the quarter ended 30 September 2012, 75,000 shares of face value of Rs. 2 each have been allotted to the Managing Director of the Company pursuant to exercise of options granted to her at an exercise price of Rs. 191.06 per share under the Employee Stock Option Scheme (ESOS).
- 9. Employee cost for the quarter and six months ended 30 September 2011 included payment of Rs. 15.03 crores on account of voluntary retirement scheme, following the closure of Mumbai factory, which in the current quarter and six months ended 30 September 2012 is Rs. Nil.
- 10. The above results of the Company on standalone basis have been audited by the statutory auditors and they have issued an unqualified audit opinion on the same.
- 11. Comparative figures have been regrouped / reclassified wherever necessary to conform to current period presentation.
- 12. The above results and this release have been reviewed by the Audit Committee of the Board and approved by the Board of Directors on 6 November 2012.

On behalf of the Board For Britannia Industries Limited

Place : Mumbai Vinita Bali
Date : 6 November 2012 Managing Director